

|                                                                                   |                                                                                                                   |                     |                   |     |   |
|-----------------------------------------------------------------------------------|-------------------------------------------------------------------------------------------------------------------|---------------------|-------------------|-----|---|
|  | <b>Supplier Development,<br/>Localisation and<br/>Industrialisation (SDL&amp;I)<br/>Strategy Setting Template</b> | Template Identifier | 240-43921804      | Rev | 6 |
|                                                                                   |                                                                                                                   | Document Identifier | 240-148918142     | Rev | 3 |
|                                                                                   |                                                                                                                   | Effective Date      | 01 September 2020 |     |   |
|                                                                                   |                                                                                                                   | Review Date         | September 2023    |     |   |

|                                   |                                                                                                                                              |
|-----------------------------------|----------------------------------------------------------------------------------------------------------------------------------------------|
| <b>Business Unit</b>              | Transmission                                                                                                                                 |
| <b>Description/ Scope of Work</b> | Provision of Security Services in southern grid (Free state area) transmission sites and national key point sites over a period of 36 months |
| <b>Duration of the Project</b>    | 36 Months                                                                                                                                    |
| <b>Name of Buyer</b>              | Hlumela Mntumni                                                                                                                              |

## Section 1: Objective criteria

The inclusion of objective criteria in an enquiry is not mandatory but a condition for contract award, and if included, this must align with the requirements of the PPPFA [clause 2(1)(f)] and be clearly stated in the enquiry together with the consequence of such objective criteria (i.e., if the tenderer does not meet objective criteria; it may lead to the second-ranked tenderer being recommended for award).

### 1.1 Designated Sectors

When applicable the following stipulated minimum threshold for Local Production and Content must be achieved in full by the tenderer

a) Is this Commodity or part of it a Designated Sector?

| YES                      | NO                                  |
|--------------------------|-------------------------------------|
| <input type="checkbox"/> | <input checked="" type="checkbox"/> |

Please indicate below Designated Components

| Commodity      | Components     | Local Content Threshold |
|----------------|----------------|-------------------------|
| Not Applicable | Not Applicable | Not Applicable          |

**NOTE:** SBD 6.2 Declaration Form and Annex C (Local Content Declaration-Summary Schedule) are therefore **mandatory for contract award**.

### 1.2 CIDB Skills Development Continuation of Mandatory Requirements for Contract Award

a) Is there CIDB compulsory training?

If Yes, what is the % of the Construction Skills Development Goal % (CSDG)

| YES                      | NO                                  |
|--------------------------|-------------------------------------|
| <input type="checkbox"/> | <input checked="" type="checkbox"/> |
| Not applicable           |                                     |

If the answer above is Yes, it will then be mandatory for the supplier to match Eskom's targets

| Criteria        | Eskom Target | Tenderer Commitment |
|-----------------|--------------|---------------------|
| CSDG Percentage | N/A          |                     |
| Description     | N/A          |                     |

## Section 2: Other SDL&I Objectives in line with RDP Goals

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Tenderers who complete and submit the undertaking as required, but who do not meet Eskom's targets, will not be disqualified. SDL&I undertakings do not form part of scoring but commitments will form part of contractual obligations

- BBBEE requirements:** All tenderers must at a minimum maintain their BBBEE status throughout the contract period.
- Jobs.** Tenderers are required to submit proposals for the type and number of jobs that will be created and retained in South Africa as a direct result of being awarded a contract.

| Type of Jobs to be created | Number of Jobs to be created |
|----------------------------|------------------------------|
|                            |                              |

| Type of Jobs to be retained | Number of Jobs to be retained |
|-----------------------------|-------------------------------|
|                             |                               |

### 3. Skills Development

Tenderers are required to propose against the following training initiatives;

#### **Bloemfontein**

| Category                    | Eskom's target | Supplier 's proposal |
|-----------------------------|----------------|----------------------|
| Grade C                     | 4              |                      |
| Grade D                     | 4              |                      |
| National key point training | 2              |                      |

#### **Welkom & Sasol**

| Category                    | Eskom's target | Supplier 's proposal |
|-----------------------------|----------------|----------------------|
| Grade C                     | 7              |                      |
| Grade D                     | 7              |                      |
| National key point training | 3              |                      |

#### **Eastern Cape**

| Category                    | Eskom's target | Supplier 's proposal |
|-----------------------------|----------------|----------------------|
| Grade C                     | 4              |                      |
| Grade D                     | 4              |                      |
| National key point training | 2              |                      |

### **Section 4: SDL&I Penalty and Performance Security**

Eskom will apply a penalty of 2.5% of the invoice amount for failure to meet SDL&I obligations.

As security for the fulfilment of all SDL&I obligations, Eskom will apply a penalty of 2.5% of every invoice amount (excluding VAT) for failure to submit SDL&I performance reports every quarter; **or** failure to meet the SDL&I obligations in a contract.

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## Section 5: Reporting and Monitoring

- The suppliers shall on a monthly/quarterly basis submit a report to Eskom in accordance with Data Collection Template on their compliance with the SDL&I obligations described above.
- Eskom shall review the SDL&I reports submitted by the suppliers within 60 (sixty) days of receipt of the reports and notify the suppliers in writing if their SDL&I obligations have not been met.
- Upon notification by Eskom that the suppliers have not met their SDL&I obligations, the suppliers shall be required to implement corrective measures to meet those SDL&I obligations before the commencement of the following report, failing which Retention clauses shall be invoked.
- Every contract shall be accompanied by the SDL&I Implementation Schedule which must be completed by the suppliers and returned to SDL&I representative for acceptance 28 days after contract award.

## Section 6: Market Research

| <u>Current Suppliers Providing the Services</u> | <u>Potential Suppliers</u> |
|-------------------------------------------------|----------------------------|
|                                                 |                            |

## Section 7: General Information on Validity of Sworn Affidavits

**The following must be considered when it comes to validity of Affidavits;**

**Tenderers submitting B-BBEE Sworn Affidavits must ensure that the affidavits meet the following key pointers to ensure their validity:**

- Name/s of deponent as they appear in the identity document and the identity number.
- Designation of the deponent as the **director, owner or member** must be indicated in order to know that person is duly authorised to depose of an affidavit. **(Mark the applicable option).**
- Name of enterprise as per enterprise registration documents issued by the CIPC, where applicable, and enterprise business address.
- Percentage of black ownership, black female ownership and designated group. In the case of specialised enterprises as per Statement 004, the percentage of black beneficiaries must be reflected. **(No blank spaces to be left).**
- Indicate total revenue for the year under review and whether it is based on **audited financial statements or management account. (Mark the applicable option).**
- Financial year end as per the **enterprise's registration documents**, which was used to determine the total revenue. **(Financial year end to be stipulated by day/month/year).**
- B-BBEE Status level. An enterprise can only have one status level. **(Tick applicable level)**
- Empowering supplier status must be indicated. For QSEs, the deponent must select the basis for the empowering supplier status.
- Date deponent signed and date of Commissioner of Oath must be the same. **(The sworn affidavit must be signed in the presence of the Commissioner of Oath. Furthermore the Commissioner must also sign and stamp)**
- Commissioner of Oath cannot be an employee or ex officio of the enterprise because, a person cannot by law, commission a sworn affidavit in which they have an interest.

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Senior Advisor

Supplier Development and Localization

Date:03/11/2023.....

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